



Catalyst Program: Prevantics® Device Swab Risk Share Program January 2025 (revisions to account criteria document)

Sales Considerations/Requirements:

- TSM has sold the clinical value to PDS to Infection Prevention or another clinical champion
- TSM reports the account is interested in a PDS trial of substantial length (3+ mos)
 - TSM should determine if the account is willing to fund their own trial or if they are requesting financial assistance for a trial
- If financial assistance is requested beyond 1 month, TSM shall offer the following:
 - The PDI Assurance Program (Impact Light?)
 - The customer buys the product and conducts a trial. After trialing, if the customer determines **Prevantics®** product(s) to be an unsatisfactory solution, PDI will reimburse the customer with a system-approved PDI SKU equal to the amount spent on the trial product. Ex: \$5,000 of **Prevantics** = \$5,000 of Super Sani-Cloth
 - The PDI Impact Risk Share Program
 - The customer buys the product and conducts a trial. If the trial misses the clinical outcome metric agreed upon between PDI and the customer, PDI will reimburse the customer monetarily (subject to terms of the Impact Program agreement).

Clinical Considerations/Requirements (Outcomes Program):

- The account has identified and validated trial units with opportunities for improvement (# CLABSI reduction, % CLABSI SIR or rate reduction) with a metric for trial success determined prior to trial start.
- Facility agrees to onsite clinical assessment prior to product education (to validate reported CLABSI bundle compliance)
- IP access to and willingness to share HAI data (pre- and post-intervention data)
- Twice Weekly auditing for scrub the hub (STH) compliance
- Monthly cadence calls
- Contact with central supply for PDS ordering/utilization management
 - Willingness to support 80/20 PDS to IPA swab PAR level
 - Willingness to remove alcohol impregnated caps (requirement for compliance program)
- Interest in research/abstracts/customer testimonials



400 Chestnut Ridge Road
Woodcliff Lake, NJ 07677
800.999.6423
pdihc.com

Clinical Considerations/Requirements (Compliance Program):

- Pre- intervention scrub the hub (STH) process survey for trial units (measure current product knowledge/familiarity)
- Pre-implementation in person clinical assessment of trial unit area STH practice
- Bi-weekly cadence calls for process review
- Internal and TSM routine facility auditing for scrub the hub compliance (and utilization as surrogate for compliance)